

Michael N. Weinberg
Senior Managing Director



250 South Park Avenue
Suite 360
Winter Park, FL 32789

T: (407) 745-3914
F: (407) 745-3935
mweinberg@hfflp.com

Specialty

- Senior Debt Placement
-Permanent, Bridge & Construction
- Commercial Real Estate Investment Advisory
- Equity Placement
-Joint Venture Equity, Preferred & Mezzanine
- Consulting Services
- Hospitality, Industrial, Retail, Office, Land and Multi-housing

Career Summary

Mr. Weinberg is a Senior Managing Director and co-head of HFF's Orlando office with more than 12 years of experience in commercial real estate. He has extensive knowledge of all major real estate product types, and is primarily responsible for originating and executing debt and equity placements along with investment advisory transactions throughout the United States.

Mr. Weinberg joined the firm in November 2010 and has been involved in more than \$3 billion of executed transactions during that time. Prior to joining HFF, he was a Director at RIDA Development. Prior to that, he was an Associate at Trammell Crow Company.

Representative Assignments

PROPERTY	LOCATION	TYPE	VALUE
VWI Hotel Portfolio	Five States	Debt Placement	\$110,000,000
Creative Village Student Housing	Orlando, FL	Equity & Debt	\$98,000,000
Hilton Daytona Beach	Daytona Beach, FL	Investment Advisory	\$92,500,000
Marriott Dallas Legacy/Plano	Dallas, TX	Debt Placement	\$79,800,000
Hampton Inn Jacksonville Beach	Jacksonville Beach, FL	IA & Debt Placement	\$70,620,000
Hilton Tampa Downtown	Tampa, FL	Debt Placement	\$68,500,000
Grand Bohemian	Orlando, FL	Debt Placement	\$60,000,000
Grand Cypress Villas, Golf & Land	Orlando, FL	Investment Advisory	\$57,000,000
IHG Portfolio	Orlando & Plantation, FL	Investment Advisory	\$56,500,000
TownePlace Suites & HI Express	Orlando, FL	Equity & Debt	\$50,000,000
Hilton/Marriott Hotel Portfolio	SC & FL	Debt Placement	\$45,000,000
Westin Tampa Harbour Island	Tampa, FL	Debt Placement	\$44,500,000
NORA Apartments	Orlando, FL	Debt Placement	\$43,500,000
Hyatt Place Portfolio	TX & FL	Investment Advisory	\$43,000,000
Windermere Cay Apartments	Windermere, FL	Debt Placement	\$41,000,000
Crews Commerce Center	Orlando, FL	Debt Placement	\$35,550,000
Embassy Suites Orlando Downtown	Orlando, FL	Investment Advisory	\$35,350,000
Westin Imagine	Orlando, FL	Investment Advisory	\$34,500,000
Hannibal Square I & II	Winter Park, FL	Debt Placement	\$28,950,000
Doubletree Orlando Airport	Orlando, FL	Investment Advisory	\$28,500,000
Aqua Waikiki Pearl	Waikiki, HI	Investment Advisory	\$24,500,000
GAI Office Building	Orlando, FL	Debt Placement	\$24,425,000
Princeton Oaks Industrial	Orlando, FL	Debt Placement	\$23,625,000
Courtyard Charleston	Charleston, SC	Debt Placement	\$20,000,000

Civic Affiliations

- Florida Citrus Sports (www.fcsports.com), Elected Board Member
- Coalition for the Homeless of Central Florida, Board Member

Professional Designations/Awards

- Certified Commercial Investment Member (CCIM)
- Licensed Real Estate Salesperson – State of Florida
- CoStar Power Broker – Top 10 Sales Broker in Central FL, #1 in Hotel Sales Volume
- NAIOP - Central Florida Broker of the Year – Investments, Land & Financing

Education

- MBA, Crummer Graduate School of Business, Rollins College
- BS, University of Florida