

ALEXIE FONSECA

Director of Leasing



PROFILE

Alexie Fonseca is a Director of Leasing with more than a decade of experience in development. Mrs. Fonseca joined Unicorp National Developments in 2008 and has been involved in all aspects of the company. At the onset of Alexie's career she spent 4 years working alongside the President and Founder of Unicorp, Chuck Whittall as his Executive Assistant before taking the leap to Project Management and overseeing the development stages of many of our best and well-known projects in Central Florida. She's also attended and presented several of Unicorp's up-and-coming projects to communities and City commissioners for approval and has participated in campaigns to successfully bring Tenant's to Florida, such as Trader Joe's Grocery.

Currently tasked with a wide portfolio of Unicorp developments nationwide, which include over 1 million square feet of space, she's primarily responsible for leasing efforts that create the ideal tenant mix for each development's overall success. Since beginning her role in leasing with Unicorp in 2015, Alexie's activity values over \$130 million and includes over 120 lease transactions to date.

EXPERIENCE

- 12 years in Commercial Development
- Closed over \$130 million in commercial real estate transactions in the last 4 years
- Successfully negotiated over 120 leases to date since 2015
- Current member of the International Council of Shopping Centers
- Former board member of the NextGen Central Florida Chapter

Prior to Unicorp Alexie ran her own business as a professional Make-Up artist working on local tv shows, filming Disney & Universal Studio's commercials and even having the opportunity to work with celebrities. Luckily, Alexie is still able to use her creative and artistic eye in the design spectrum for Unicorp making decisions on the multi-family projects that Unicorp builds and owns by selecting interior finishes and creating the theme of a project alongside the Multi-Family team and selecting exterior paint colors, brick pavers, fountain features and artistic statues through many of Unicorp's commercial developments.

PORTFOLIO



ICON ORLANDO



WESTSIDE SHOPPES



GRIFFIN FARM



LAKESIDE WINTER PARK

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Alexie is well known for her famous "time is money" phrase in which defines her daily work ethic.



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